

STRATEGIC PARTNERSHIP PROPOSAL 2026

Advanced automotive solutions · Abuja, Nigeria

STRATEGIC PARTNERSHIP PROPOSAL 2026

Building a dependable automotive service, parts, technology and fleet-support platform in Nigeria.

Prepared for prospective vehicle manufacturers, exporters, parts suppliers, equipment providers, training organisations, fleet partners and investors.

Proposal for technical, supply, training and market-development cooperation.

Evergreen Hub Limited respectfully presents this proposal for a phased partnership supporting multi-brand automotive service, diagnostics, electrical systems, spare parts, workshop equipment, vehicle tracking and fleet development in Nigeria.

The company is developing a substantial Abuja workshop platform with space for service bays, customer reception, diagnostics and electrical sections, parts storage, ICT operations, vehicle tracking, training and controlled vehicle handover.

Partnership Objective

Establish an evaluated local service and after-sales platform that begins with due diligence, defined standards, training, equipment, parts and a controlled pilot, then expands only after measurable performance and written agreement.



Why Evergreen Hub

- ✓ Substantial commercial site and workshop capacity in Abuja
- ✓ Hands-on mechanical, electrical, diagnostic and ICT capability
- ✓ Primary focus on high-volume Japanese vehicles
- ✓ Structured support for European, British and American vehicles
- ✓ Institutional, corporate and private-customer opportunity
- ✓ Digital records, vehicle tracking and fleet reporting

A scalable Abuja platform for automotive products, fleets and regional support.

Evergreen Hub is developing a professional service, diagnostics, electrical, parts, tracking and fleet-support centre designed for private customers, embassies, corporations, dealers, public institutions, security organisations and selected regional customers.

Facility

Large operating platform with phased specialist zones

Technical

Mechanical, electrical and diagnostic capability

Digital

Job cards, history, tracking and fleet reporting

Market

Private, institutional, corporate and regional demand

Primary Vehicle Focus

Toyota, Lexus, Honda, Acura, Nissan, Infiniti, Mazda, Mitsubishi, Suzuki, Subaru, Isuzu and Daihatsu, with controlled support for selected German, Italian, French, British and American vehicles.

Proposed Partnership Outcome

A dependable local after-sales platform supported by training, appropriate diagnostics, special tools, verified parts, documented procedures, quality audits and agreed customer processes.

Phased Development Principle

Capability should expand only after equipment readiness, staff competence, safety controls, successful audits and written agreement on service scope, branding, data, customer support and escalation.

Customer Confidence

Transparent diagnosis, suitable parts and dependable service records.

Recurring Demand

Maintenance, parts, tracking, fleet support and specialist services.

Regional Potential

Future support for customers in Nigeria and neighbouring markets.

Identity, technical direction and operating philosophy.

Item	Company Detail
Company Name	Evergreen Hub Limited
Business Focus	Automotive service, diagnostics, electrical systems, spare parts, vehicle tracking and ICT-enabled fleet support
Workshop Address	D14 AMAC Modern Market, Phase 5, Kurudu, Abuja, F.C.T., Nigeria 900109
Technical Lead	Oluwatoba Sook
Telephone	+234 814 724 6042
Email	info@evergreen-hub.space
Website	https://evergreen-hub.space
Primary Specialisation	Japanese vehicles, diagnostics, mechanical repairs, automotive electrical systems and fleet support

Vision

To become one of Abuja's most trusted automotive service, diagnostics and spare-parts centres, capable of supporting institutional fleets and customers across Nigeria and neighbouring markets.

Mission

To provide professional, transparent and technology-driven vehicle maintenance using trained personnel, modern equipment, quality parts and dependable partnerships.

Technical Excellence

Evidence-led diagnosis and disciplined procedures.

Integrity & Quality

Clear approvals, realistic promises and documented outcomes.

Safety & Innovation

Controlled workshop practices and ICT-enabled operations.

Institutional demand, consumer confidence and fleet-service potential.

Abuja is a strong base for an organised automotive service platform because it hosts federal institutions, security organisations, embassies, corporate offices, project companies, logistics operators, vehicle dealers and a large private-vehicle market.

Customer Segment	Proposed Value
Police & Security Organisations	Scheduled servicing, diagnostics, electrical support, tracking, parts and maintenance documentation through authorised procurement channels.
Government Ministries & Agencies	Framework maintenance, job cards, quotations, condition reporting and preventive service.
Embassies & International Organisations	Professional inspection, parts sourcing, service records and dependable communication.
Corporate & Commercial Fleets	Service-level agreements, dashboards, cost tracking, reminders and account management.
Vehicle Dealers & Importers	Pre-delivery inspection, post-arrival preparation, diagnostics and parts installation.
Private Customers	Transparent diagnosis, professional repair, documented history and quality parts.

Market Development

Evergreen Hub can develop local customer enquiries, service continuity, recurring parts demand and market intelligence for supported products.

Regional Growth

Expansion to other Nigerian states and selected neighbouring markets will be phased according to capacity, logistics, compliance and supply reliability.

Comprehensive workshop, diagnostic and digital support.



Technical Priorities

- ✓ Multi-brand diagnostic architecture and fault plans
- ✓ Japanese-vehicle maintenance and systems diagnosis
- ✓ Automotive electrical and network troubleshooting
- ✓ Engine, fuel, ignition and thermal-management systems
- ✓ Transmission, braking, steering and suspension
- ✓ Hybrid and electric-vehicle safety
- ✓ Parts identification and electronic catalogue use
- ✓ Quality control, customer service and fleet management

Workshop Services

Diagnostics, engine, electrical, transmission, brakes, suspension, AC, cooling and preventive maintenance.

ICT Operations

Digital job cards, approvals, service history, inventory, tracking and customer communication.

Parts & After-Sales

VIN verification, fast-moving stock, special orders, installation, traceability and follow-up.

Technical boundary: Advanced high-voltage, programming, immobiliser, ADAS, luxury or performance work will be limited to areas supported by suitable equipment, approved information and competent personnel.

A multi-section workshop designed for safety, quality and future expansion.

Zone	Purpose
Customer Reception	Vehicle intake, appointments, job cards, quotations, approvals, updates and handover.
Mechanical Service Bays	Routine service, engines, brakes, suspension, steering, cooling and general repairs.
Diagnostics & Electrical	Full-system scanning, batteries, charging, wiring, sensors and electronic troubleshooting.
Transmission & Specialist Bay	Inspection, fluid service, removal/installation and specialist escalation.
AC, Cooling, Tyres & Wheels	Refrigerant service, cooling diagnosis, tyre service, balancing and alignment support.
Tracking & Accessories	GPS tracking, security systems and approved accessory installation.
Parts Store	Fast-moving stock, secure storage, traceability and special-order control.
ICT & Administration	Workshop management, inventory, fleet reporting, accounts and customer records.
Training & Staff Area	Technical learning, toolbox talks, quality reviews and skills development.



Operating Controls

- ✓ VIN and specification verification
- ✓ Written job cards and customer approval
- ✓ Parts verification and traceability
- ✓ Technician assignment and supervision
- ✓ Post-repair testing and final inspection
- ✓ Secure keys, vehicles, software and data

Clear roles for local delivery and international support.

Partnership Stream	Evergreen Hub Role	Partner Role
Diagnostics & Service	Develop teams, manage workflow, document findings and support customers.	Define standards, approved systems, technical requirements and escalation.
Vehicles & Parts	Develop enquiries, verify VINs, forecast demand, install parts and maintain traceability.	Provide sourcing, catalogues, quality options, export support and commercial terms.
Training & Equipment	Nominate staff, implement procedures, operate assets and maintain competence records.	Provide training, tool lists, equipment guidance and assessments.
Fleet & Institutional	Develop lawful proposals, service plans, tracking and performance reports.	Support suitable products, technical data, quotations and pilot opportunities.
Digital & Customer Systems	Use job cards, histories, approvals, inventory and secure customer communication.	Advise on interfaces, data rules, cybersecurity and brand-consistent processes.
Market Development	Provide local access, customer care, after-sales continuity and market intelligence.	Support product information, approved branding and commercial coordination.

Complementary Strength

The partner contributes product, supply, training or technology capability. Evergreen Hub contributes local facility capacity, customer access, diagnostics, installation, maintenance, fleet reporting and after-sales continuity in Abuja.

A phased package for safe, measurable and sustainable local capability.

Technical Assessment

Review the proposed facility, service scope, staffing, equipment and operating controls.

Diagnostic Systems

Guidance on suitable software, interfaces, subscriptions, scanners and test equipment.

Technical Training

Learning pathways for diagnostics, electrical systems, mechanical service, hybrid/EV safety and quality control.

Parts & Supply Support

Approved or dependable supply channels, catalogues, VIN verification and starter-stock planning.

Workshop Equipment

Lifts, testers, AC equipment, tyre tools, fluid-service equipment, PPE and calibration requirements.

Technical Information

Repair guidance, wiring information, service procedures and controlled support channels.

Branding & Customer Process

Approved wording, signage guidance, customer materials and communication standards.

Pilot Programme

Defined tasks, responsibilities, KPIs, reporting, escalation and review before expansion.

Preferred approach: Begin with due diligence, facility review, starter tools, selected training, fast-moving parts and a restricted pilot. Expand only after measurable quality, safety and commercial performance.

Customer confidence, recurring demand and local market intelligence.

Local After-Sales

A dependable Abuja point for diagnostics, maintenance, installation and customer support.

Higher Ownership Confidence

Customers gain confidence when qualified support and transparent records are available.

Recurring Revenue

Maintenance, parts, accessories, tracking, fleet agreements and technical services.

Institutional Access

Lawful opportunities with embassies, corporations, public institutions and fleets.

Market Intelligence

Feedback on popular vehicles, service trends, recurring faults and parts demand.

Regional Growth

A future base for wider Nigerian and neighbouring-market support.



Vehicle & Product Support

Needs assessment, inspection, preparation and local after-sales.

Parts Distribution

Fast-moving stock, special orders, installation and fleet demand.

Fleet Agreements

Scheduled maintenance, tracking, reporting and account management.

A controlled route from due diligence to measurable expansion.

Phase 1 Due Diligence

0-60 days

Corporate documents, facility evidence, service scope, staff profiles and gap analysis.

Phase 2 Tools & Training

60-120 days

Equipment, diagnostics, procedures, starter parts, safety controls and learning plans.

Phase 3 Restricted Pilot

4-9 months

Limited diagnostics, maintenance, installations, referrals or fleet support with KPI review.

Phase 4 Expansion

9-18 months

Broader service scope, institutional accounts and regional support after audit success.

First 90-Day Priorities

Facility Review

Layout, utilities, safety controls and planned service zones.

Initial Scope

Eligible products, customers and service tasks.

Equipment Plan

Scanners, interfaces, tools, testers, PPE and calibration.

Training Plan

Staff, modules, assessments and competence records.

Supply Process

VIN confirmation, parts categories, starter stock and logistics.

Pilot Governance

KPIs, reporting, escalation, branding and review cadence.

Protecting customers, vehicles, data, safety and partner reputation.

Control Areas

- ✓ Diagnostic discipline and documented fault plans
- ✓ VIN, market and specification verification
- ✓ Customer authorisation and change control
- ✓ Workshop, electrical and high-voltage safety
- ✓ Parts authenticity, condition and traceability
- ✓ Post-repair scan, test and final inspection
- ✓ Vehicle, key and customer-data security
- ✓ Environmental handling of oils, fluids and batteries
- ✓ Honest brand and authorisation statements

Example Performance Indicators

- ✓ Vehicles serviced and diagnostic jobs completed
- ✓ Turnaround time, comeback rate and customer satisfaction
- ✓ Training completed and competence assessments
- ✓ Part-number accuracy, fill rate and stock turns
- ✓ Safety audits and incident-free operations
- ✓ Fleet proposals, agreements and service-level performance
- ✓ Quarterly KPI reporting and corrective actions

Risk management: Major risks include incorrect parts, skills gaps, quality inconsistency, high-voltage incidents, unauthorised representation, supply delays and cash-flow pressure. Mitigation includes phased scope, training, specialist escalation, traceability, audits, deposits and realistic communication.

Review Cycle

A pilot partnership may be reviewed quarterly using agreed quality, safety, commercial and customer-support measures. Expansion should follow documented performance and written approval.

From introductory discussion to a controlled pilot partnership.

1. Review this proposal and identify relevant departments or contacts.
2. Hold an introductory technical and commercial discussion.
3. Review facility evidence, staffing, equipment and safety plans.
4. Agree the initial service, parts, training or fleet scope.
5. Define a pilot memorandum, responsibilities, branding and KPIs.
6. Launch restricted activities with documented procedures.
7. Review quality, safety, customer and commercial results.
8. Expand only after successful performance and written agreement.

Status statement: Evergreen Hub does not represent itself as an authorised manufacturer, brand or partner service centre. Any authorised, approved, representative or branded status requires written approval, facility assessment and contractual agreement.

Contact Evergreen Hub

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Requested decision: approve an introductory discussion and nominate an appropriate contact to evaluate the proposed technical, supply, fleet or investment opportunity.